

March 24, 2010

Major Marie McCauley Honolulu Police Department

Subject: Proposal for additional (3) CML POSITIONS at HPD 801 S. Beretania Street

Dear Major McCauley:

Thank you for the opportunity to partner with you to help the Honolulu Police Department with their telecommunication and public safety initiatives.

Enclosed is pricing and service details for the addition of (3) CML positions.

The total MRC (3 year term) for the 911 positions and its associated equipment as listed will be \$8112.00 x 36 = \$292,032.00. The MRC obligation for the Communications Lines to support the new 911 positions will be \$7156.50 x 36 = \$257,634.00. The NRC will be \$147.40 which will be included in the first month's invoice. Total 36 month obligation to the Honolulu Police Department will be \$15,268.50 x 36 = \$549,666.00. The price for the Uninterruptible Power Supply (UPS) is included in the price for the 911 positions. MRC for Communications Lines will still apply. Note: Pricing includes estimates for applicable taxes, surcharges and fees that range from <1% to 11.23% and are adjusted periodically.

Mahalo & Best Regards,

Kevin Uveda

Government Account Manager

Hawaiian Telcom Inc.

1177 Bishop Street

Honolulu, Hawaii 96813

Phone (808) 546-1515

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SYSTEM DETAILS

Customer Name:

City & County of Honolulu - HPD

Street Address: City, State, Zip: 801 S. Beretania Street Honolulu. HI 96813

BTN:

808-529-3111

Term of Contract:

3-Yr Contract - Single or Monthly Payment

Indicate under which tariff the service is to be provided:

FCC (Interstate)

X PUC (Intrastate)

Services are:

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New – Need to be installed Existing (Converting Tariff to ICB)

Existing (Renewal)

Expiration Date of Current Contract:

N/A

ICB# of Current Contract:

N/A

Description of Service:

1. Addition of (3) New CML Sentinel E-911 Answering Stations with UPS.

Location where the Service will be provided:

Honolulu Police Department 801 S. Beretania Street Honolulu, HI 96813

Rates and Charges:

These charges include all applicable local, state and federal taxes, surcharges and fees. **NOTE:** <u>These are</u> estimated rates for taxes, surcharges and fees as they are periodically adjusted.

Service Period:

Customer shall purchase this service for a one-time payment, or a period of thirty-six (36) consecutive months following execution of the Agreement and any necessary regulatory approvals, installation and cutover of the Service (if not already installed and operational) and notification by Hawaiian Telcom that the Service is available for Customer's use ("Service Period").



PRICING

Rates and Charges:

These charges include an estimate of taxes, surcharges, fees and other applicable tariff charges.

CML Fixed Position Station	3-Year Term Monthly Payment Option		
	Unit Cost Per Month	Qty	Extended Monthly Cost
Each PSAP Position Will Consist of the Following	\$2,697	3	\$8,091
Intel Dual-Core Workstation			
Audio Card (Voice Processing)			
19-Inch Flat Panel Monitor w/ Speakers			
Voice/Data Integration Device (Synchronize Display & Incoming Call)			
Headset & Microphone			
Network Interface Hardware			
E911 Software & Support			
Equipment Rack, Connectors & Cabling			
Uninterruptible Power Supply (UPS & Battery)			
Estimated Taxes and Surcharges	\$7.00	3	\$21.00

Notes. The following support is provided as part of the service quoted above.

1. 7x24x365 managed service.

Estimated Total for PSAP

- 2. Maintenance and repair for all hardware and software.
- 3. Installation and configuration of each PSAP position for operation with the 911 system.
- 4. Initial set of headsets and microphones are included. Additional sets are available at an additional cost to the customer.

\$8,112



Terms and Conditions for PSAPS and UPS:

This service may not be provided until Regulatory Commission approval.

The Customer is responsible for providing all space, power and environmental controlled requirements for the equipment at the Customer's location.

The Customer is responsible for providing all support structures within Customer's premises.

- 1. Additional Requirements. The above does NOT include the following telecommunications services or other requirements, which are necessary for the proper operation of the answering stations. These items and their associated costs are listed separately below:
 - Backup B1 telephone line per station.
 - FX voice line to each station position.
 - 56Kbps DDS circuit for each station.
 - Data cabling between Adtran TDM multiplexer and each station.
 - Electrical AC power circuits from the UPS panel to the PSAP stations.
- 2. Minimum Termination Liability:
 - 3 Year Term: Termination Liability is waived.
- 3. Applicable Local, State and Federal taxes, surcharges and fees that range from <1% to 11.23%, and are adjusted periodically, have been applied to the above rates.
- 4. Any service not specifically addressed in this quote should use tariff rates.
- 5. The rates provided above are only valid for the customer, service and quantities specified above for intraLATA, interstate service.
- 6. Rates are provided on a "where Facilities Exist Basis", subject to Switch/Port IOF Fiber and Loop Fiber availability, on the day an order is placed.
- 7. All prices, terms and conditions are subject to obtaining all necessary regulatory approvals.
- 8. Estimated lead time of one hundred twenty (120) days is required for ordering/installation of fiber and electronics.
- 9. Items not included on this quote are up for negotiation.



The following telecommunications services are in addition to PSAP rates and are necessary for proper operation of the answering station.

OMMUNICATIONS LINES	Qtv	<u>Unit</u>	<u>Unit</u>	<u>Total</u>	<u>Total</u>
		Monthly Recurring	One Time Installation	Monthly Recurring	One Time Installation
Wireless E911 ALI	3	\$2,315.00	N/A	\$6,945.00	N/A
2002 Voice Line to Each Station Position	3	\$57.50	\$43.80	\$172.50	\$131.40
Estimated Taxes & Surcharges				\$39.00	\$16.00
STIMATED TOTAL FOR COMMUNICATION LINES	•			\$7.156.50	\$147.40

TERMS AND CONDITIONS FOR COMMUNICATION LINES

- 1. Applicable Local, State and Federal taxes, surcharges and fees that range from <1% to 11.23%, and are adjusted periodically, have been applied to the above rates.
- 2. Rates are provided on a "where Facilities Exist Basis", subject to Switch/Port IOF Fiber and Loop Fiber availability, on the day an order is placed.
- 3. The customer is responsible for providing all support structures space, power and environmental controlled requirements for the Equipment at the Customer's location.
- 4. Lead time is estimated at 60 days.

SUMMARY OF TOTAL PSAP AND COMMUNICATION LINE RATES WITH ESTIMATED TAXES AND SURCHARGES

ERVICE DESCRIPTION	Qtv	<u>Unit</u>	<u>Unit</u>	<u>Total</u>	Total
		Monthly Recurring	One Time installation	Monthly Recurring	One Time Installation
Fixed Position Station with UPS	3	\$2,697.00	N/A	\$8,091.00	NA
Wireless E911 ALI	3	\$2,315.00	N/A	\$6,945.00	N/A
2002 Voice Line to Each Station Position	3	\$57.50	\$43.80	\$172.50	\$131.40
Estimated Taxes & Surcharges				\$60.00	\$16.00
STIMATED TOTAL FOR PSAPS & COMMUNICA	TION LINES:			\$15,268.50	\$ 147.40